
Lenovo.com

Redwood
Chineham Business Park
Crockford Lane
Chineham
Basingstoke
RG24 8WQ



Friday, 21 December 2018

Dear Partner

As we close out the year, I felt it important to get in touch and share the plans we're putting into place to ensure that come 29th March 2019, Lenovo is Brexit ready. While we've been planning for all eventualities, our focus has been on ensuring we are ready for a "No Deal" scenario.

Our biggest priority is to ensure our supply chains are robust and we limit any impact on our partners and customers. As a result, by 29th March our distribution partners will hold an increased level of inventory of our core Topseller portfolio and we are working with our manufacturing facilities to bring forward shipments of customer orders to avoid any possible delays. While we are planning for potential delays at customs, our logistics partners can import stock into the UK at multiple entry points. They are also looking at alternative routes in order to minimise delays in the event of a customs backlog. Likewise, we are working closely with our distribution partners to minimise any issues importing goods into Ireland due to the customs "backstop".

We will continue to ensure all products are manufactured to the same technical standards legally required by the UK and EU. To maintain our high standard of aftercare and meet our customers' same day and next day warranty repair requirements, replacement parts will now be held in the UK to support our service partners.

As we are all only too aware, there are still many moving parts surrounding Brexit, but rest assured Lenovo will be ready to continue to serve both our partners and customers to the highest standards.

Yours faithfully,

A handwritten signature in black ink, appearing to be "Preben Fjeld", written in a cursive style.

Preben Fjeld,
General Manager, Lenovo UK and Ireland